

# The Success Profiler®

## SOFT SKILLS



9 MILLION ADMINISTRATIONS

120 MASTER AND DOCTORAL LEVEL RESEARCH PAPERS



Onsite and distance learning  
anytime, anywhere and on any device.

# Components of the System

## The Success Profiler®

The *Success Profiler*® is a systematic, research-based **assessment and skill-building system** designed to improve emotional intelligence.

- **Personal Skills Map**® – Designed to identify current levels of emotional intelligence, it is the heart of the system.



**Change** – helps people adapt to change.



**Teamwork** – designed to increase one’s ability to accept responsibility and to become a contributing member of a team.



**Leadership** – develops an openness to accept responsibility to develop the core foundation skills of leadership.



**Violence Prevention** – designed to help identify the risk of potential violence and to reduce stress and increase self-restraint.



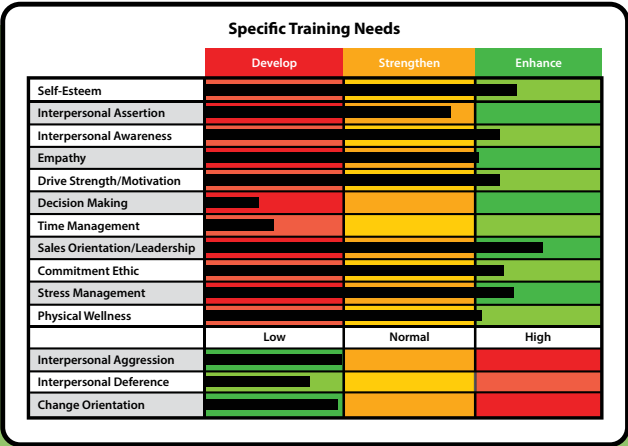
**Learning** – designed to enhance the learning process so that new skills can be learned.



**Sensitivity** – increases awareness of self and others and the ability to understand and respect the individual differences in each of us.

## Assessment Component

There are **16 core assessments and over 30 related assessments**. Each assessment is designed to build a map of where the person is in relation to the particular success profile. Assessments are electronically scored and all results are presented and explained to the user. Users gain an understanding of where they are and where they need to go.



Meet Arturo, Arturo is dedicated and focused, but can easily get overwhelmed by the demands of school and his part time job. He struggles with his decision making and time management skills, which is holding him back from reaching his full potential.



He’s an extremely hard worker who could be a star performer at both school and work-if he could just improve in these two critical areas. Providing focused training in these specific skill areas could help him become a star producer at both his school and workplace.

## Skill Intervention Component

The entire *Skill Enhancement System* consists of **over 50 hours of interactive, on-line, multimedia learning activities, listening activities, and post-assessments**. The skill enhancements include:

- **Self-Esteem** – covers step-by-step instructions on how to improve self-esteem—a perceived level of personal worth.
- **Interpersonal Assertion** – teaches how to effectively use direct, honest, and appropriate expression of thoughts, feelings and behaviors in dealings with others.
- **Interpersonal Awareness** – improves ability for appropriate social, emotional, and physical distance in verbal and non-verbal interactions with others.
- **Empathy** – covers how to sense, understand, and accept another person’s thoughts, feelings and behaviors. Empathy is a primary characteristic of a skilled communicator.
- **Drive Strength/Motivation** – teaches core motivation and goal-setting abilities.
- **Decision Making** – improves skills in formulating and initiating effective problem-solving procedures. The ability to make decisions is a key ingredient of self-acceptance and positive self-regard.
- **Time Management** – covers how to organize and use time to further individual and career goals.
- **Sales Orientation/Leadership** – teaches the basics of how to positively impact and influence the actions of other people. The ability to influence others in a positive way is an important aspect of leadership/sales.
- **Commitment Ethic** – teaches how to complete projects and job assignments dependably and successfully.
- **Stress Management** – teaches how to manage stress and anxiety. Persons with skills in managing stress positively are competent managers of time and are flexible, self-assured, stable and self-reliant.
- **Physical Wellness** – covers step-by-step procedures to improve healthy attitudes and living patterns that are important to physical health and well being. Physical wellness is highly correlated to positive stress management.



Access Anytime, Anywhere



Live Support/Training



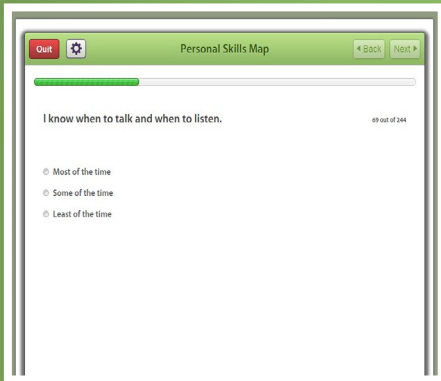
Comprehensive Reports



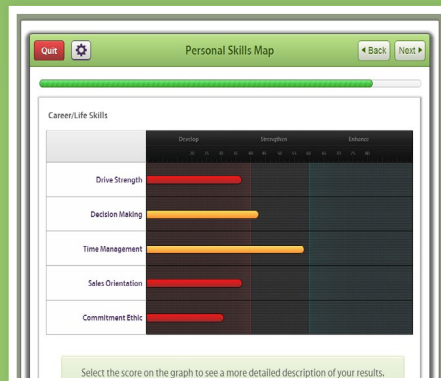
Monitor with Viewer Accounts

# Management System

All assessments and instruction are self-administered and electronically integrated into our management system, eliminating the expensive and time-consuming activities of assigning, scoring and reporting results. Program accountability is electronically built into the system.



The system assesses user skills...



...then scores, interprets and assigns skill-enhancement activities based on assessment results...



...and finally delivers skill-enhancement activities. Learned skills, if practiced, become habits in 21 days.

While doing all this, the management system is tracking, scoring, benchmarking, storing and printing information on each user in the system.



Recognized by the  
National Soft Skills Association  
as a program of excellence.



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